



Let's talk

SSAB



The world needs sustainable solutions

Our world is built using steel and with increasing need for infrastructure, more sustainable solutions are needed.

Our customers need solutions that deliver higher performance in terms of energy efficiency, resource efficiency and better process and product performance.

The SSAB logo, consisting of the letters 'SSAB' in a bold, blue, sans-serif font, positioned in the bottom right corner of the page.

SSAB



SSAB is a global steel company with a leading position in high-strength steels and related services.

SSAB in brief

55 BILLION
SEK
annual net sales in 2016

Steel making since
1878



15,000
professionals
in 50 countries

Annual steel
production capacity:

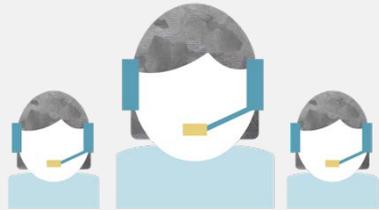
8.8 MILLION
TONNES

OUR BUSINESSES:

SSAB Special Steels,
SSAB Europe,
SSAB Americas, Tibnor,
Ruukki Construction

SSAB

SSAB in brief



**WIDE TECHNICAL
SUPPORT**

Strong
END-USER FOCUS

★★★★★ Best in
QUALITY

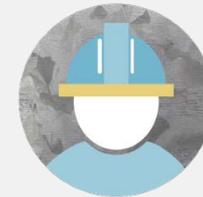


**GLOBALLY
RECOGNIZED BRANDS**
for selected customer segments



**STEEL
PRODUCTION
FACILITIES**

in Sweden, Finland and the US



Focus on
SAFETY

SSAB



Let's talk
Our approach



Our vision:
A stronger,
lighter and more
sustainable
world

Together with our customers,
we will go further than
anyone else in realizing the
full potential of lighter,
stronger and more durable
steel products.

The SSAB logo, consisting of the letters 'SSAB' in a bold, blue, sans-serif font.



Our strategy: Taking the lead!

Where is SSAB heading

- Leading home market positions
- Global leadership high-strength steels
- Leading value-added services

What makes SSAB stand out

- Most flexible operations
- High-performing organization
- Superior customer experience



Our approach: Close partnerships

Close partnerships enable us to set new steel industry standards for sustainability and performance in terms of better product design, usability, energy efficiency and durability.



Collaboration Innovation Commitment

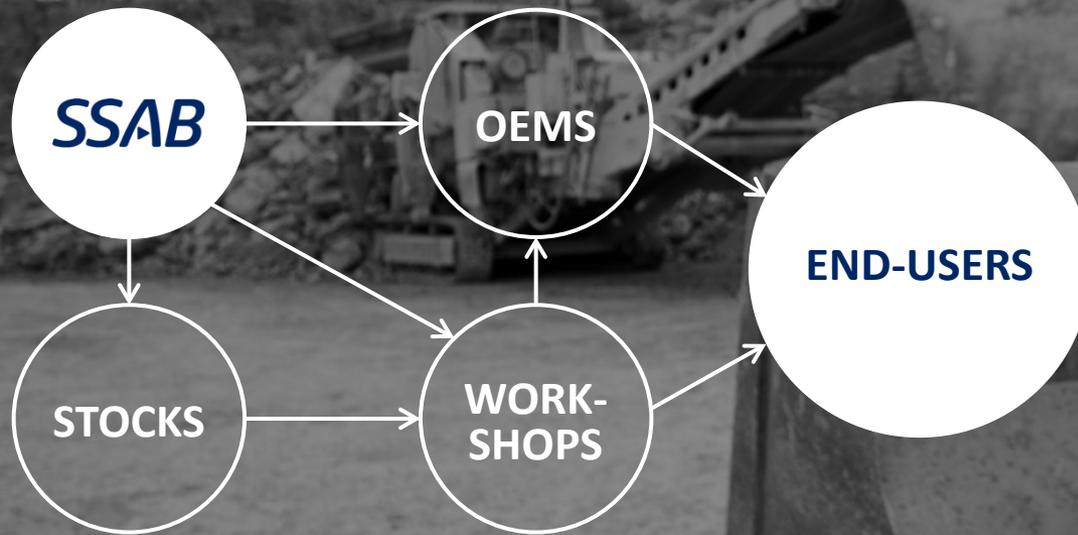
- ▶ Our partnerships are based on collaboration, innovation and commitment.
- ▶ For us, collaboration and innovation start by learning customers' needs:
 - Connection to the end-user
 - 100+ technical development managers working with customers to solve technical issues
 - Knowledge Service Center involved in hundreds of projects yearly
- ▶ We are committed to our values that drive the way we work:
 - Customers' business in focus
 - Taking responsibility
 - Exceeding expectations



Collaboration
Innovation
Commitment
End-users focus

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A value chain with end-users in focus





Let's talk
Our offering

Our steels go from strength to Strenx and more



STRENX™
PERFORMANCE STEEL

The high-strength, high-performance steel



HARDOX®
WEAR PLATE

The renowned hard and tough steel for aggressive environments



DOCOL®
THE AUTOMOTIVE STEEL

Safety for automotive



TOOLOX®
ENGINEERING & TOOL STEEL

The premium engineering and tool steel



ARMOX®
PROTECTION PLATE

Hardest steel for maximum protection



GREENCOAT®
COLORFUL STEEL

For harsh weather and greener living



SSAB
DOMEX / BORON
FORM / WEATHERING
LASER® PLUS

Optimized families

SSAB

Our services complete the package



**SSAB Knowledge Service Center
for application support**



**SSAB Shape international
production centers**



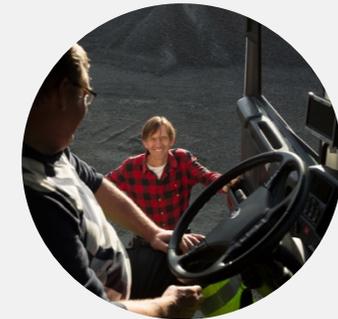
**Hardox Wearparts
centers globally**



**Local stocks and
sales locations**



**Extensive local
technical support**



**Customer joint
development programs**

Our steel solutions work everywhere



Our steel solutions work everywhere

APPLICATIONS FOR STRUCTURAL HIGH-STRENGTH STEELS:

- ▶ Mobile crane booms and support legs
- ▶ Loader cranes
- ▶ Aerial work platforms
- ▶ Chassis for trailers and trucks
- ▶ Agricultural machinery
- ▶ Offshore oil rigs

APPLICATIONS FOR PROTECTION STEELS:

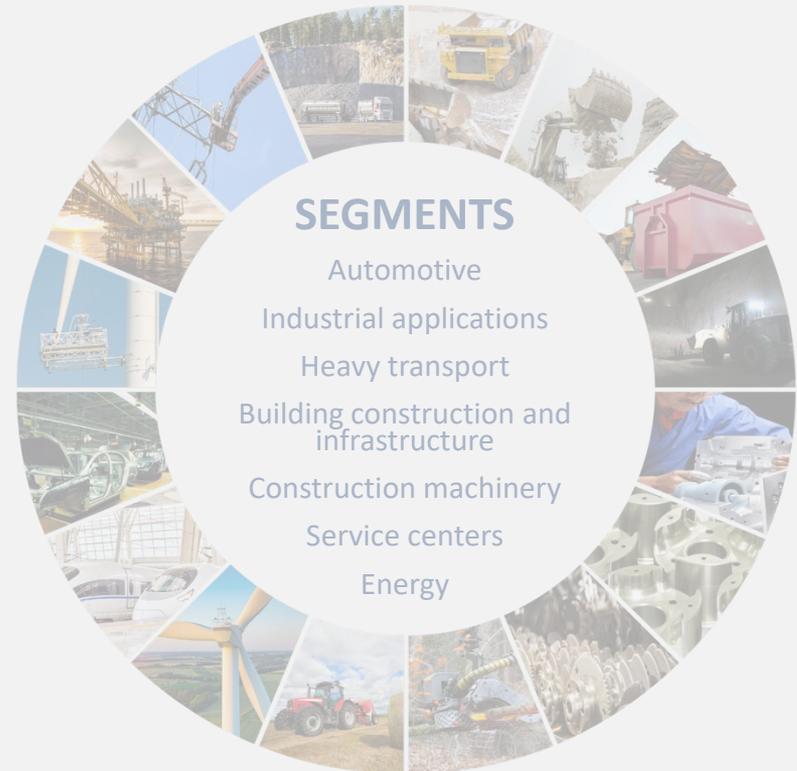
- ▶ Vehicles and carriers for
- ▶ Safe transportation of personnel and valuables
- ▶ Protective buildings

APPLICATIONS FOR WEAR STEELS:

- ▶ Dumpers and tipper bodies
- ▶ Buckets
- ▶ Containers
- ▶ Mining equipment
- ▶ Recycling equipment and tools
- ▶ Wear parts in all kinds of machinery

APPLICATIONS FOR TOOL STEELS:

- ▶ Molds and dies
- ▶ Tool holders
- ▶ Axles





Let's talk
The difference
we make



**Sustainability
and performance
go hand in hand in
everything we do**

SSAB



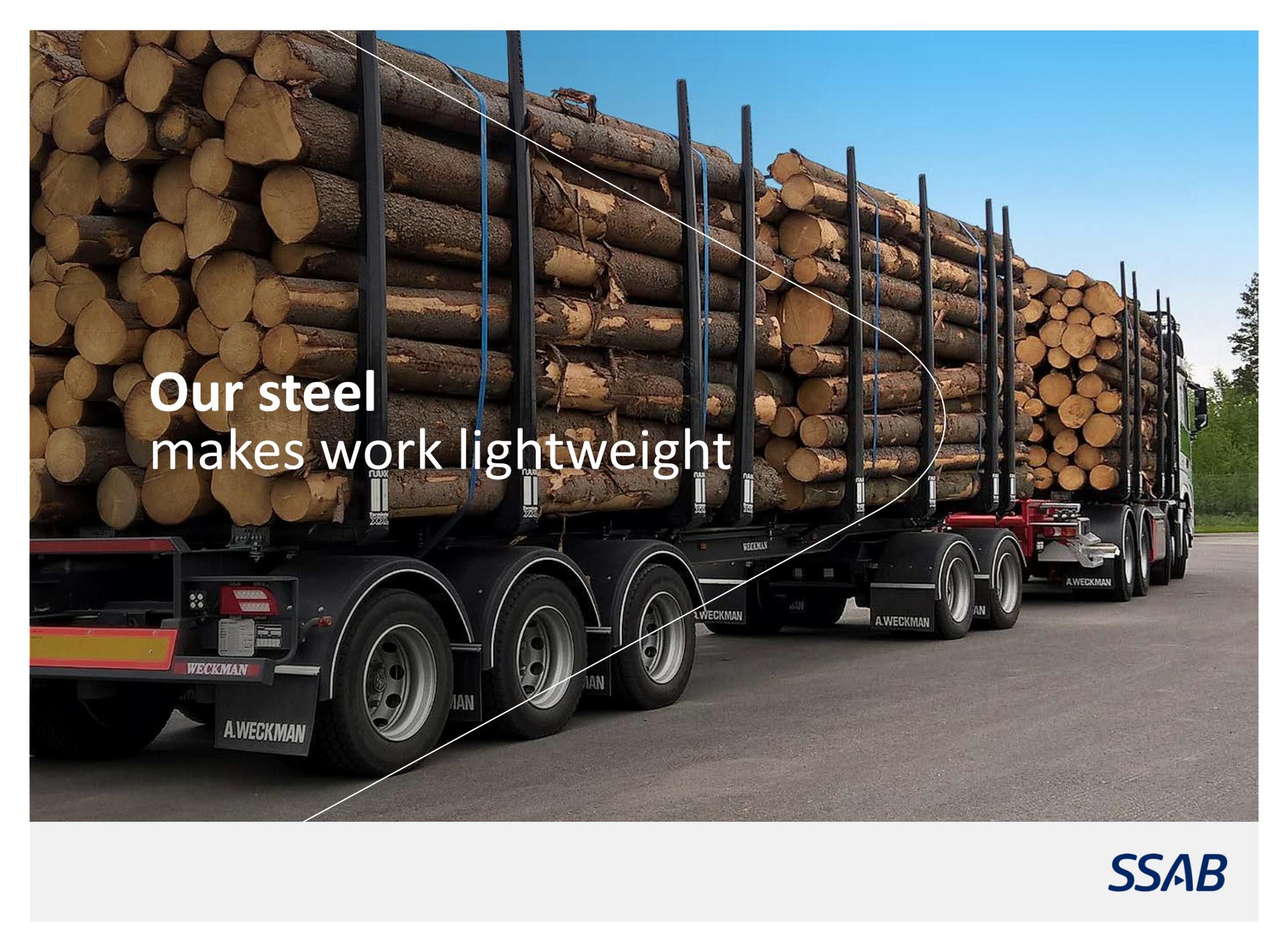
Our steel
is on a constant diet

SSAB



Resource efficiency applies to both production and end products.

- ▶ SSAB's production is among the most efficient in the world.
- ▶ With our steel, end-users can use less steel to create lighter products with longer lifetimes.

A line of heavy-duty log trucks is shown from a low angle, parked on a paved surface. Each truck is loaded with a massive stack of cut logs, secured by blue straps and vertical steel posts. The trucks are dark-colored with 'WECKMAN' and 'A.WECKMAN' branding visible on the chassis and wheels. The background shows a clear blue sky and some greenery on the right side.

Our steel
makes work lightweight

SSAB

Upgrading to high-strength steels saves customers 20–40% of weight for upgraded parts, for a weight reduction of about 10% for a timber truck.

This means the truck can carry 2 extra tonnes of timber per transport, equal to 5% less distance traveled.

Over 10 years, the truck emits 120,000 kg less CO₂ and saves 90,000 km worth of diesel fuel.





Our steel
adds new life

SSAB

A photograph of two workers on a construction site. One worker is wearing a red protective suit and a black helmet, while the other is wearing a bright yellow high-visibility jacket and a yellow hard hat. They are standing on dark, muddy ground next to the rear of a white truck. The truck has a sign that reads 'HIGHWAY' in reverse. The background shows a hilly landscape under a clear sky.

Hardox Wearparts is a growing worldwide network of almost 300 centers who work closely with end-users to provide wear resistant products and advice to maximize service life in wear-intensive industries.

The result is less scrap, less need to manufacture new equipment, energy savings and CO₂ reductions.



**Our steel
drives safety**

SSAB



SSAB aims to be the safest steel company in the world.

The performance of SSAB automotive steels allows car companies to design cars that fulfil the rapidly increasing customer demands for high safety in combination with reduced weight to meet stricter regulations on fuel efficiency and CO₂ emissions.

A large wind turbine is the central focus, with its three blades extending across the frame. The scene is set in a rural landscape with rolling green hills and fields under a clear blue sky. The sun is low on the horizon, creating a warm, golden glow. The text "Our steel turns something old into something new" is overlaid on the left side of the image. The SSAB logo is in the bottom right corner.

Our steel
turns something old
into something new

SSAB



To produce our steel at our SSAB Americas plants, we use recovered scrap metal – 97% recycled materials to be exact.

This is material that has been diverted from landfills, everything from discarded appliances to old car parts.



SSAB

Experience
the difference

SSAB



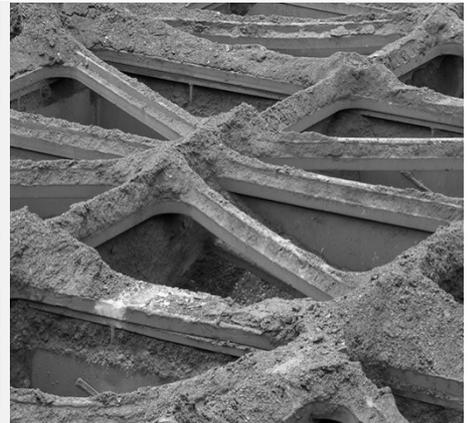
Belaz
Belarus



Santander Equipos
Chile



Timo Penttimies
Finland



Vale
Brazil



Facil System
Brazil



Milotek Pty Ltd
South Africa



Ponssse PLC
Finland



Terex Cranes
Germany

► Click images in Slide Show mode to see reference videos in Youtube

SSAB

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*A stronger,
lighter and more
sustainable world*